

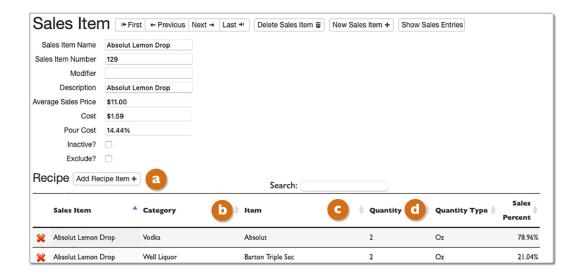
What is a Recipe?

In BarkeepOnline a "Recipe" refers to the mix and quantities of Items used in a Sales Item. A Recipe is how Barkeep defines the amount(s) of any products (Items) used in each Sales Item.

For example, a Recipe can be the mix and amounts of liquor to make a particular cocktail, but a Recipe is also the 16 oz of **Guinness Draft Beer** in the Sales Item **Guinness Pint** or the 1.5 ounces of **Call Liquor** in the Sales Item **Call Shot**. Recipes are used to calculate how much liquor should be used for each of your Sales Items when calculating your Expected Usage, Variance Details and Expected Pour Cost.

Parts of a Recipe

	Property	Description
a	Recipe	The Recipe defines the product(s) that make up the Sales Items. A Recipe defines the quantity of each Category and Item(s) of liquor that are used by the Sales Item.
b	Recipe Category	The Category(s) assigned to the liquor used to make the particular Sales Item.
C	Recipe Item	The liquor or Barkeep Item(s) used to make the particular Sales Item. You must choose Categories for each Sales Item used in your Recipe, but assigning a particular Item (e.g., Beefeater Dry Gin) is optional.
d	Recipe Quantity and Units	The amounts of different Items used in the Recipe (e.g., 3 ounces of gin and 1 ounce of dry vermouth). The unit refers to the unit of measure used in the Recipe. Generally oz. (ounces) but it also could be bottles.



Assigning Categories to Sales Items and Recipes

Below is an example of the Sales Item **Beefeater Martini**. The Recipe includes two Items: **Beefeater Dry Gin**. and **Cinzano Extra Dry**. Note one Item belongs to the Category **Call Gin** and the other Item belongs to the Category **Aperitif**. Your Variance and Pour Cost Reports will use these details to accurately reflect results for both Items and categories.

Sales Item	Category	∲ Item	Quantity	Quantity Type 🝦	Sales Percent
Add Re	ecipe Item +	Search:			
Exclude?					
Inactive?	0				
Pour Cost	19.44%				
Cost	\$2.11				
erage Sales Price	\$10.85				
Description	Beefeater Martini				
Modifier	03				
Sales Item Name ales Item Number	Beefeater Martini 83				

Does a Recipe need to have an Item assigned to it?

No. You can create a Recipe that specifies a Category without requiring a particular Item.

The example below shows a different Recipe for the Sales Item **Call Martini** with an unspecified choice of **Call Liquor**:

- It only specifies an Item from the Category **Call Liquor** is to be used.
- The Recipe does not require a specific Item but you must choose a Category. (a)
- The Recipe can still specify an Item **Cinzano Extra Dry b** for the second ingredient. (e.g., if you always use the same dry vermouth). Or it could be an unspecified second Item.
- Important: You <u>always</u> need to specify Quantity and Units for a Recipe. C Even without an Item.

Sales Item Name	Call Martini				
ales Item Number	102				
Modifier					
Description					
erage Sales Price	\$12.00 \$1.52				
Cost					
Pour Cost	12.66%				
Inactive?					
Exclude?					
Add Re	cipe Item +				
Recipe Add Re	cipe Item +	Search:			
Add Re	cipe Item +	Search:	¢ Quantity	Quantity Ty	/pe . Percent
			Quantity	Quantity Ty Oz	/pe 🍦 🛛 🍦
Sales Item	Category	∳ Item			Percent

Do you need a Recipe if you sell an Item by the bottle or can?

Yes. Do not think of a Barkeep Recipe as the ingredients you use when cooking or even mixing a cocktail. In Barkeep, a Recipe is the Item or Items you use, and the quantities needed to make a Sales Item. For example, a Sales Item like **Budweiser Bottle** has a Recipe of 1 Bottle of **Budweiser**.

Sales Iter	n revious ← Previous	Next → Last → Delete Sales Item	New Sales Item + Sho	ow Sales Entries
Sales Item Name	Budweiser Bottle			
Sales Item Number	500]		
Modifier]		
Description]		
Average Sales Price	\$5.80			
Cost	\$0.75			
Pour Cost	12.93%			
Inactive?				
Exclude?				
	cipe Item +	Search:		
Sales Item	Category	Item	Quantity	Quantity Type
💥 Budweiser Bottle	e Domestic Bottle	d Beer Budweiser		Bottle 100%

Do I need a separate Sales Items and Recipes for Items sold by <u>both</u> the bottle and glass?

Yes. The example below shows two Sales Items that both use the Item Korbel - Brut:

- The first Sales Item is Champagne Glass <a>[a] and the Recipe specifies 6 oz. of Korbel.
- The second Sales Item is Champ Bottle C and the Recipe specifies 1 Bottle of Korbel.

Sales Iter					
Sales Item Name	Champagne Glass				
Sales Item Number	23				
Modifier					
Description					
Average Sales Price	\$7.13				
Cost	\$3.55				
Pour Cost	49.75%				
Inactive?					
Exclude?					
Recipe Add Re	cipe Item +				
		Search:			
Sales Item	Category	≜ Item	Quantity	🔷 Quantity Type 🖨	Sales Percent
Champagne Gla		Korbel Brut Next → Last +I Delete Sales Item @	6 D	Oz w Sales Entries	100%
Sales Iter Sales Item Name Sales Item Number Modifier Description	oparking trine				100%
Sales Item Name Sales Item Number Modifier Description werage Sales Price	Champ Bottle				100%
Sales Iten Name Sales Iten Number Modifier Description Average Sales Price Cost	If First ← Previous Champ Bottle 22 \$46.80 \$14.99				100%
Sales Item Name Sales Item Number Modifier Description werage Sales Price Cost Pour Cost	Iteration First ← Previous Champ Bottle 22 \$46.80 \$14.99 32.03% \$2.03%				100%
Sales Item Name Sales Item Number Modifier Description werage Sales Price Cost Pour Cost Inactive? Exclude?	Iteration First ← Previous Champ Bottle 22 22				100%
Sales Item Name Sales Item Number Modifier Description Average Sales Price Cost Pour Cost Inactive? Exclude?	Iteration First ← Previous Champ Bottle 22 22				100%
Sales Item Name Sales Item Number Modifier Description Average Sales Price Cost Pour Cost Inactive?	Iteration First ← Previous Champ Bottle 22 22	Next → Last *1 Delete Sales Item 章			Sales Percent

Note: The same rules would apply to any wine that you sold by both the glass and the bottle as well as any liquor product you sold by the bottle (i.e., Bottle Service).

Can an Item be assigned to more than one Recipe?

Yes. The example on the previous page showed Korbel in more than one Recipe/Sales Item.

The example below shows three Sales Items each one has a Recipe that requires the Item Jack Daniels. Also note that in this example the Recipes can even have different quantities.

Sales It	tems For Item	Jack D	aniels 1L	Add Sales Item +			
Show 25 😌	Sales Items	Search: jack	daniel)			
	Name	Sales Item Number	Modifier	Description	Average Sales Price	Cost	Average Pour Cost
🥖 💥 📃	Jack Shot	110		Jack Daniels Shot HH	\$6.00	\$0.99	16.48%
/ 💥 🗉	Jack Daniels Bottle	115		bottle service	\$137.50	\$26.75	19.45%
/ 💥 🗉	Jack Daniels Cocktail	140		Jack Daniels Cocktail	\$10.00	\$1.19	11.87%

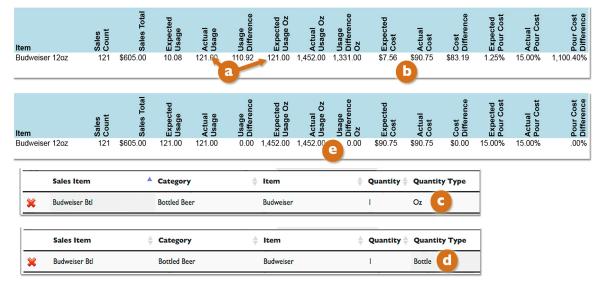
When you run a Variance Report and look at the Variance Details you will see the Item **Jack Daniels**. In this example, the Used (Servings) count for **Jack Daniels** is 1,131. That means a total of 1,131 Sales Items should have been sold where the Recipe specified **Jack Daniels** (see the three Recipes shown above).

Variance Summary Variance De	tails	Sales Data	Used Detai	Is Sold	Details					
Item	÷	Sales 崇	Used ≜	ldeal Used ∳	Over / Short ♥	Used (Servin ∳	ldeal Used ≑ (Servin	Over / Short (Servin	Cost 🍦	ld C
Cutty Sark		\$692.00	4.5	4.4	0.1	75	74	1	\$105.12	\$1
J & B Scotch		\$4,806.00	36.1	35.8	0.3	610	605	5	\$901.78	\$8
Jack Daniels		\$8,002.00	66.9	66.7		1,131	1,128	3	\$1,789.84	\$1,7
Jack Daniers Gentleman Jack		\$80.00	0.6	0.6	-0	8	8	0	\$14.07	\$
Jagermeister		\$10,473.00	54.1	48.7	5.4	915	823	92	\$1,082.00	\$9
lamagan		\$970.00	1 0	1.0	0	20	20	0	\$11.07	¢

Note: In this example the Ideal Used (Servings) was 1,128 (based on your Sales Data). This could indicate 3 cocktails were served and entered into the POS System incorrectly and/or served for free. Considering the amount of drinks served and bottles uses (66.9), the discrepancy could also be accounted for due to a minor amount of over pouring.

Look for Anomalies – Recipes with Incorrect Units of Measure

One of the causes of an anomaly in your Variance and Pour Cost Reports might be incorrect information in a Sales Item's Recipe. Below are two examples showing sample data from a Pour Cost Report as well as from the Recipe for the Sales Item **Budweiser Btl**.



For this example "Include Oz in Pour Cost Details" was selected in order to carefully examine the Pour Cost Report. Notice that the Expected Usage for Budweiser 12oz bottles is 121 and the Report is showing an Expected Usage of 121 ounces (that is incorrect). There is also a large discrepancy between your Expected and Actual Pour Cost.

This might indicate mistakes in the Sales Data or counting errors in an Inventory. But in this example, there is an error in the Recipe for the Sales Item **Budweiser Bottle**. Note that the Unit of Measure is incorrect, for this Recipe it is Oz (ounces). C This means that if one sold 121 bottles of Budweiser 12oz, BarkeepOnline would calculate a usage of 121 ounces. In other words, Barkeep incorrectly calculates that 1 oz. beers are being served!

Correct the Recipe and change the Unit of Measure from Oz to Bottles. \bigcirc After rerunning the Pour Cost Report, \bigcirc note that the Expected and Actual Usage in ounces are both 1452. This is correct —1,452 ounces (121 bottles x 12 ounces = 1452).

Also note that the Expected and Actual Pour Cost are the same (15%).

Units of Measure in Cocktails



A similar error can occur if there is a mix-up between Bottles and Oz in a Recipe for a cocktail. For example, if a Sales Item called **Absolut Citron Cocktail** had a Recipe for 2 bottles instead of 2 Oz. One would end up with a very high Ideal Used (Expected Usage) when looking at the Variance Details. In this incorrect example, based on sales of 25 **Absolut Citron Cocktails**, the result would be an Idela Used of 50 Bottles of Absolut Citron – this is clearly wrong. One would need to check the Recipe for the Sales Item **Absolut Citron Cocktail** and correct the error by changing the Unit of Measure from Bottles to Oz.

For additional information about Recipes, Sales Items and Reports see the **BarkeepOnline User Guide**.